INTRODUCTION

Root Level Technology (RLT) is changing the way managed hosting is done. The company builds custom solutions with geographic redundancy, high availability and protection from Distributed Denial of Service (DDoS) attacks.

Established in 2012, RLT is a team of 15 employees based across North America and Europe. This “skeleton crew” require a broad range of skills, from hardware, OS, application/web tier, storage, database, networking, disaster recovery, security, to meet the specifications of their customers to build highly stable and secure networks.

With its continual acquisitions of hosting companies (such as ReliaBox and SemoWeb) onto its DNS servers, RLT is growing rapidly and innovating heavily, quickly becoming one of the top server hosting technology companies in the US.

RLT provides assistance to its customers on how to combat DDoS attacks, which are increasing in frequency. The number of attacks is expected to grow over 100 percent from 8.4 million this year to 17.4 million in 2020. The increase in DDoS attacks is due to the fast return on investment by the attacker, reaching profit margins of up to 95 percent of the original malware investment.

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Stewart Smith, COO Root Level Tech

According to recent research by the Georgia Institute of Technology, of the 400 websites they studied, roughly 10% of cloud repositories were infected with malware, so the need for companies such as RLT has been growing rapidly since 1998. This has led to an array of new competitors for RLT coming out of the US each year, but RLT stays one step ahead of their competitors due to the advanced and innovative security they deliver for their clients.

CHALLENGE

Ensuring organisations get access to the required applications when they need it requires specialists to design and implement their complex networking solutions.

RLT designs highly-complex networking solutions from scratch to develop customized solutions for their customers. Issues arise when the database tier also needs to be distributed and managing this is a complex challenge, as companies can experience networking issues between data centers which can disturb replication and databases can get out of sync, leading to downtime and loss in data integrity.
RLT called on Severalnines when one of its customer's networking solutions began experiencing issues. In trying to diagnose problems within the database clusters, RLT realized they did not have the right expertise to resolve the challenges because they did not have a full time DBA. They needed to deploy, configure, monitor the full database stack, from load balancer down to the OS, automatically recover failed instances, upgrades, backups and scale when required. For instance, if databases are not monitored correctly, immediate action cannot be taken, which can impact the overall performance of the IT infrastructure. Troubleshooting also was a time-intensive task, which affected the business' productivity and profit margins; rigorous MGMT practices were required, in order to preserve data integrity.

Before using ClusterControl, the team would try to remove these problems by monitoring and manually resolving issues on a database by database basis, but this took dozens of man hours per week, costing the business thousands of dollars. Building geographically distributed systems to maximize availability while maintaining total security is hard for any company, particularly a smaller one.

**SOLUTION**

RLT knew operational efficiency could be improved by automating database monitoring and management, which would allow them to solve the problem with as little human intervention as possible. Monyog was originally reviewed as a potential solution, but it was found to be inadequate, because it only provided database monitoring and did not offer the combination of monitoring, troubleshooting, and automated recovery that RLT were looking for.

Finally, through word-of-mouth, RLT came across Severalnines and brought ClusterControl to its customers to implement it in-line with their networking architecture.

**WHY SEVERALNINES**

ClusterControl helped RLT customers achieve a highly available and reliable database. The amount of time saved by automating database operations helped RLT to provide its customers with a holistic network implementation service.

Stewart Smith, COO at Root Level Tech, said, “If anyone is looking to save time monitoring clusters and help package the management of them, then ClusterControl is the go-to product. They made us look sharper in front of our customers. We’ve not needed to contact support or bring in external technicians to help with deployment because the platform just works.”

“As more customers come on board whose architectures fit the scope of needing ClusterControl, we won’t hesitate to advise on the implementation of the ClusterControl technology, Severalnines helped ensure the integrity of our clients’ data through its robust technology.” Smith concludes.

**Implements Operational Efficiency** The team at RLT is small and it doesn’t have a Database Administrator to help manage and deploy new systems. RLT finds ClusterControl easy-to-use, and highly appreciates the added benefit of automatic cluster recovery and back-ups. ClusterControl solved the main challenge RLT was facing: having to combine multiple components, from configuration management/deployment automation to monitoring, backup tooling, high availability frameworks. These features, coupled with ongoing maintenance and monitoring, suited their customers’ database deployments perfectly.

**Ease of Use** Another reason why ClusterControl succeeded for RLT customers was due to the seamless implementation without the need for additional help from Severalnines’ Support Engineers. The solution was up-and-running within hours of initial installation.

**Precise Monitoring, Precise Benefits** The benefits to RLT’s customers who deployed ClusterControl came quickly. Team efficiency in reporting on issues increased exponentially. The team also spent less time recovering downed databases as continual monitoring highlighted the exact problems that needed to be rectified. In the end, Root Level Tech's customers saved thousands of dollars to maintain each instance when deploying ClusterControl.

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